### Franklin Opera House Programming

### The Mission of Franklin Opera House

As a non-profit organization dependent on the generosity of public support, it is the mission of Franklin Opera House, Inc. to provide wholesome community entertainment, foster expansion of arts awareness in all ages, and create a cultural hub and center for social interaction in an historic and attractive setting.

#### Community Entertainment



- Franklin Footlight Theatre nonprofit community theatre group
- FHS Players high school drama program
- FMS Players middle school drama program
- Districtwide Musical grades K-12
- Franklin Area Children's Theatre (FACT) tuition-based summer program



#### Expansion of Arts Awareness

Variety of performing art forms including

Music - popular and classical

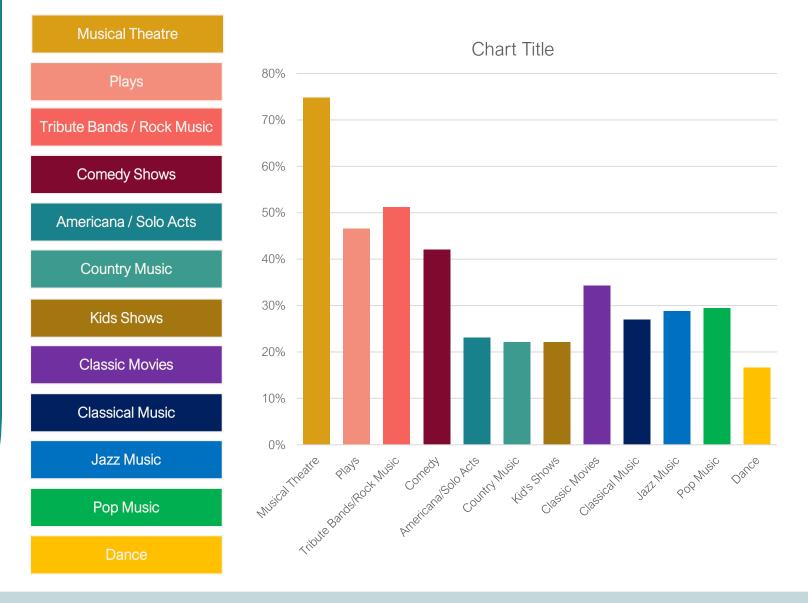
Dance – local dance schools

Theatre – local and visiting

Film - Poetry - Comedy

#### Audience Surveys 2024

preferred typesof programming390 responses



# Ticket Prices in other venues\*

Plays / Musical Theatre

\$15 - \$45

Tribute Bands / Rock Music

\$27-\$70

Comedy Shows

\$25 - \$50

Small Group / Solo Acts

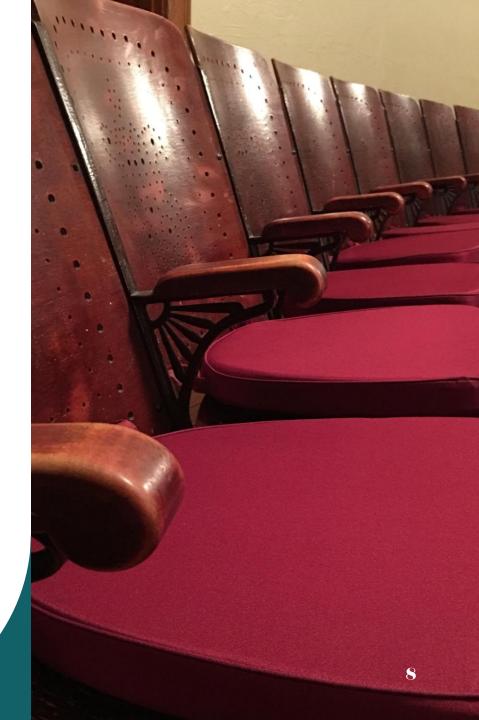
**\$22 - \$53** 

#### Venue Comparison

- Most venues are much larger than our projected capacity of 325.
  - Colonial Laconia: 761
  - Lebanon OH:803
  - Claremont OH: 783
  - Rochester OH: 700
  - Newport OH: 675
  - Flying Monkey: 486
  - London Barn Playhouse: 292
  - Winnipesaukee Playhouse: 194
  - Bank of NH Stage: 320
- We offer a more intimate audience experience with many "good" seats.
- Affordability is important to our audience, so we need to offer a wide range of prices.

#### Programming strategy

- 30 community events: Footlight Theatre and school shows
- 14 "big" acts: average ticket price \$45
- 16 "medium" acts: average ticket price \$28
- 20 "small" acts: average ticket price \$18



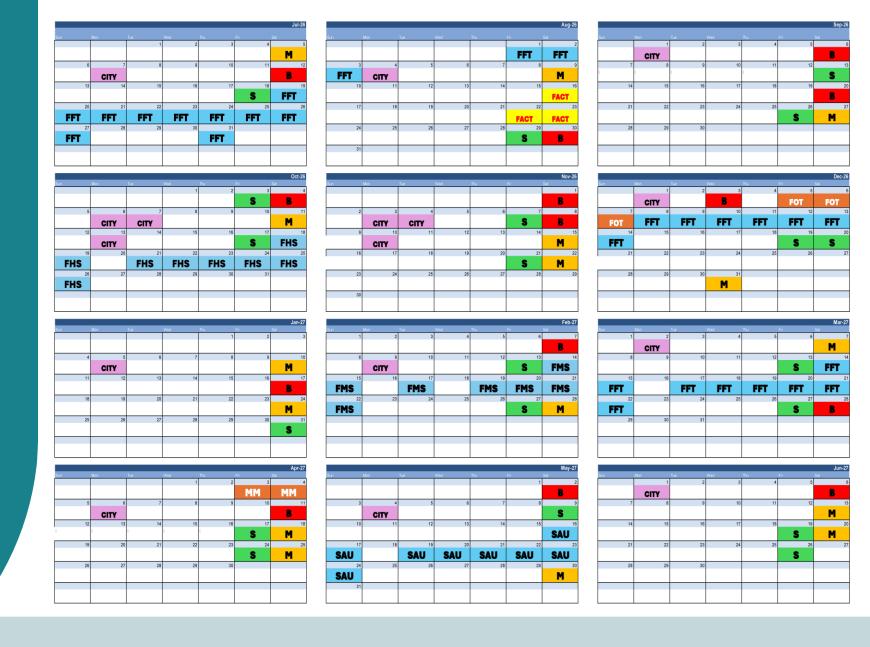
## Ticket Revenue Forecast

#### **Show costs include:**

- Artist fees
- Agent fees
- Marketing costs
- Processing fees
- Show technicians

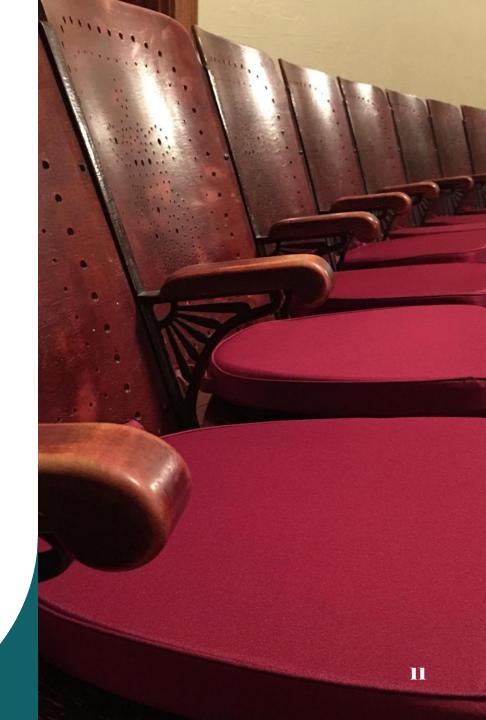
Number of FOH Events	<b>50</b>
Avg Number of Seats Sold	149
Average Ticket Price	\$29.35
<b>Annual Show Income</b>	\$218,400
<b>Annual Show Costs</b>	\$168,893
Net Show Income	\$49,507

## 2026-27 Production Calendar Example



#### **Growth strategy**

- Average 149 tickets per event
- Double corporate sponsorships
- Double membership base
- Double fundraising efforts



### Thank you

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